

## **Festival Shopping Index**

Initiated conversations with over 50,000+ Indian consumers to measure the shopping sentiment this festive season



respondents are looking forward to shop during this festive season

Respondents are looking forward to shop across the following categories



56%

respondents will shop for clothes and fashion



18%

respondents will shop for others



41%

respondents will shop for mobile phones



18%

respondents will shop for home furniture



37%

respondents will shop for home appliances and electronics



**17%** 

respondents will shop for automobiles and two wheelers



20%

respondents will shop for jewellery



15%

respondents will shop for holidays



\*Shopping channels on TV

Respondents saw ads in the following channels while deciding to buy

Newpaper 33%

Online & 25%

T.V. Ads 43%

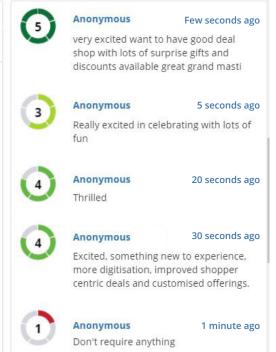
Hoardings 9%

Respondents make their buying decision based on:



Frequently used keywords by consumers in this conversation. The colours denote the sentiment, red if they are not excited and green if they're really excited. The size refers to the frequency of words, large if they are used often and small if they're not used enough.







Mumbai shoppers are influenced by online and social media ads



Kolkata shoppers are influenced by T.V ads



Chennai shoppers are more excited than Mumbai shoppers



Shoppers from Mumbai, Kolkata and Delhi prefer best products



Shoppers from Chennai, Bangalore, Noida and Pune prefer **discounts**